

## NEWS RELEASE

For Immediate Release

ATTN: NEWS / HEALTHCARE / INFORMATION TECHNOLOGY EDITORS

### **York Central Hospital signs five year agreement with Salumatics to provide health records scanning and conversion to digital format**

**Mississauga, ON** (October 4, 2011) – Salumatics Inc. and York Central Hospital (YCH) today announce an agreement in which Salumatics will provide outsourced scanning of health records for all clinical areas of the hospital. The five year agreement was reached as a result of a detailed tendering process, and is extendable by up to two years.

Converting their health records to digital format on a day-forward basis will allow YCH to integrate paper and electronic records, and provide seamless, secure electronic access to patients' information via the hospital's clinical information system. By outsourcing the records conversion process, YCH expects to reduce turn-around-times for inpatient scanning from 48 to 24 hours. In addition, capital equipment costs, equipment maintenance expenses, and space rental fees will be eliminated.

According to Allan Magnacca, President and CEO of Salumatics, "Salumatics has supplied remote coding and abstracting services to YCH since 2001. I am very pleased to extend our business relationship to include scanning, which will take place at our secure production facility in Mississauga."

Says Diane Salois-Swallow, Chief Information Officer for YCH, "We are very proud to be associated with Salumatics, a company that has deep vertical expertise and a vision to help hospitals reduce costs, be more efficient and create capacity for additional patient care initiatives."

In a typical year at YCH, there are over four million record images scanned, documenting over 18,000 in-patient visits, 99,000 outpatient visits, and 80,000 emergency room visits.

#### **About Salumatics Inc.**

Salumatics is an information management company offering an integrated portfolio of services, solutions and technologies to healthcare providers, business and government. Salumatics services include records scanning and document conversion, coding and abstracting, data hosting and business continuity, and long term records management. Salumatics' flagship product SaluVision is a platform-independent Software-as-a-Service (SaaS) document management solution. Supporting hardware technologies include registration kiosks, scanners and enterprise storage hardware. Since their inception in 2000, Salumatics has provided services to clients across North America, employing privacy, confidentiality and security policies in compliance with applicable legislation. A private Canadian company, Salumatics has facilities in Mississauga, Montreal and Winnipeg.

For more information, please go to [www.salumatics.com](http://www.salumatics.com)

#### **About York Central Hospital**

York Central Hospital is a 506 bed community hospital located in Richmond Hill, Ontario providing Emergency, Medicine, Surgery, Woman and Child, Diagnostics and Therapeutics, Chronic Disease and Seniors Health and Long-Term Care services to a community of over 500,000 residents in Southwest York Region. In addition to the services it provides locally, York Central Hospital is the

District Stroke Centre for York Region and is home to a number of other regional services including: the York Region Chronic Kidney Disease Program, Domestic Assault and Sexual Assault Care Centre of York Region, Behavior Management Services of York and Simcoe, Brain Injury Services of York and Simcoe, Autism Services of York Region and Genetics Clinic of York Region.

For more information, please go to [www.yorkcentral.com](http://www.yorkcentral.com)

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